

Keirsey Temperament Sorter

- 1) When the phone rings do you
 - a) Hurry to get to it first
 - b) Hope someone else will answer
- 2) Are you more
 - a) Observant then introspective
 - b) Introspective than observant
- 3) Is it worse to
 - a) Have your head in the clouds
 - b) Be in a rut
- 4) With people are you usually more
 - a) Firm than gentle
 - b) Gentle than firm
- 5) Are you more comfortable in making
 - a) Critical judgments
 - b) Value judgments
- 6) Is cluster in the workplace something you
 - a) Take time to straighten up
 - b) Tolerate pretty well
- 7) Is it your way to
 - a) Make up your mind quickly
 - b) Pick and chose at some length
- 8) Waiting in line, do you often
 - a) Chat with others
 - b) Stick to business
- 9) Are you more
 - a) Sensible than ideational
 - b) Ideational than sensible
- 10) Are you more interested in
 - a) What is actual
 - b) What is possible
- 11) In making up your mind are you more likely to go by
 - a) Data
 - b) Desire
- 12) In sizing up others do you tend to be
 - a) Objective and impersonal
 - b) Friendly and personal
- 13) Do you prefer contracts to be
 - a) Signed, sealed, and delivered
 - b) Settled on a handshake
- 14) Are you more satisfied having
 - a) A finished product
 - b) Work in progress
- 15) At a party, do you
 - a) Interact with many, even strangers
 - b) Interact with a few friends
- 16) Do you tend to be more
 - a) Factual than speculative
 - b) Speculative than factual
- 17) Do you like writers who
 - a) Say what they mean
 - b) Use metaphors and symbolism
- 18) Which appeals to you more
 - a) Consistency of thought
 - b) Harmonious relationships
- 19) If you must disappoint someone are you usually
 - a) Frank and straightforward
 - b) Warm and considerate
- 20) On the job do you want your activities
 - a) Scheduled
 - b) Unscheduled
- 21) Do you more often prefer
 - a) Final, unalterable statements
 - b) Tentative, preliminary statements
- 22) Does interacting with strangers
 - a) Energize you
 - b) Tax your reserves

- 23) Facts
a) Speak for themselves
b) Illustrate principles
- 24) Do you find visionaries and theorists
a) Somewhat annoying
b) Rather fascinating
- 25) In a heated discussion, do you
a) Stick to your guns
b) Look for common ground
- 26) Is it better to be
a) Just
b) Merciful
- 27) At work, is it more natural for you to
a) Point out mistakes
b) Try to please others
- 28) Are you more comfortable
a) After a decision
b) Before a decision
- 29) Do you tend to
a) Say right out what's on your mind
b) Keep your ears open
- 30) Common sense is
a) Usually reliable
b) Frequently questionable
- 31) Children often do not
a) Make themselves useful enough
b) Exercise their fantasy enough
- 32) When in charge of others do you tend to be
a) Firm and unbending
b) Forgiving and lenient
- 33) Are you more often
a) A cool-headed person
b) A warm-hearted person
- 34) Are you prone to
a) Nailing things down
b) Exploring the possibilities
- 35) In most situations are you more
a) Deliberate than spontaneous
b) Spontaneous than deliberate
- 36) Do you think of yourself as
a) An outgoing person
b) A private person
- 37) Are you more frequently
a) A practical sort of person
b) A fanciful sort of person
- 38) Do you speak more in
a) Particulars then generalities
b) Generalities then particulars
- 39) Which is more of a compliment
a) "there's a logical person"
b) "there's a sentimental person"
- 40) Which rules you more
a) Your thoughts
b) Your feelings
- 41) When finishing a job, do you like to
a) Tie up all the loose ends
b) Move on to something else
- 42) Do you prefer to work
a) To deadlines
b) Just whenever
- 43) Are you the kind of person who
a) Is rather talkative
b) Doesn't miss much
- 44) Are you inclined to take what is said
a) More literally
b) More figuratively

- 45) Do you more often see
a) What's right in front of you
b) What can only be imagined
- 46) Is it worse to be
a) A softy
b) Hard-nosed
- 47) In trying circumstances are you sometimes
a) Too unsympathetic
b) Too sympathetic
- 48) Do you tend to chose
a) Rather carefully
b) Somewhat impulsively
- 49) Are you inclined to be more
a) Hurried than leisurely
b) Leisurely than hurried
- 50) At work do you tend to
a) Be sociable with your colleagues
b) Keep more to yourself
- 51) Are you more likely to trust
a) Your experiences
b) Your conceptions
- 52) Are you more inclined to feel
a) Down to earth
b) Somewhat removed
- 53) Do you think of yourself as a
a) Tough-minded person
b) Tender-hearted person
- 54) Do you value in yourself more that you are
a) Reasonable
b) Devoted
- 55) Do you usually want things
a) Settled and decided
b) Just penciled in
- 56) Would you say you are more
a) Serious and determined
b) Easy going
- 57) Do you consider yourself
a) A good conversationalist
b) A good listener
- 58) Do you prize in yourself
a) A strong hold on reality
b) A vivid imagination
- 59) Are you drawn more to
a) Fundamentals
b) Overtones
- 60) Which seems the greater fault
a) To be too compassionate
b) To be too dispassionate
- 61) Are you swayed more by
a) Convincing evidence
b) A touching appeal
- 62) Do you feel better about
a) Coming to closure
b) Keeping your options open
- 63) Is it preferable mostly to
a) Make sure things are arranged
b) Just let things happen naturally
- 64) Are you inclined to be
a) Easy to approach
b) Somewhat reserved
- 65) In stories do you prefer
a) Action and adventure
b) Fantasy and heroism
- 66) Is it easier for you to
a) Put others to good use
b) Identify with others

- 67) Which do you wish more for yourself
- a) Strength of will
 - b) Strength of emotion
- 68) Do you see yourself as basically
- a) Thick-skinned
 - b) Thin-skinned
- 69) Do you tend to notice
- a) Disorderliness
 - b) Opportunities for change
- 70) Are you more
- a) routinized than whimsical
 - b) Whimsical than routinized

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